

**LOTTRAS**<sup>®</sup>  
LOGISTIC & ECO TRANSPORT

COMPANY  
INTEGRATED  
POLICY





# QUALITY, RESPECT FOR THE ENVIRONMENT, SOCIAL RESPONSIBILITY, HEALTH AND SAFETY, LEGALITY

*Lotras management and competitive strategy is based on the continuous consolidation and improvement of its presence on the markets of reference and makes its long-term perspectives sustainable for all its staff and for the entire collective.*

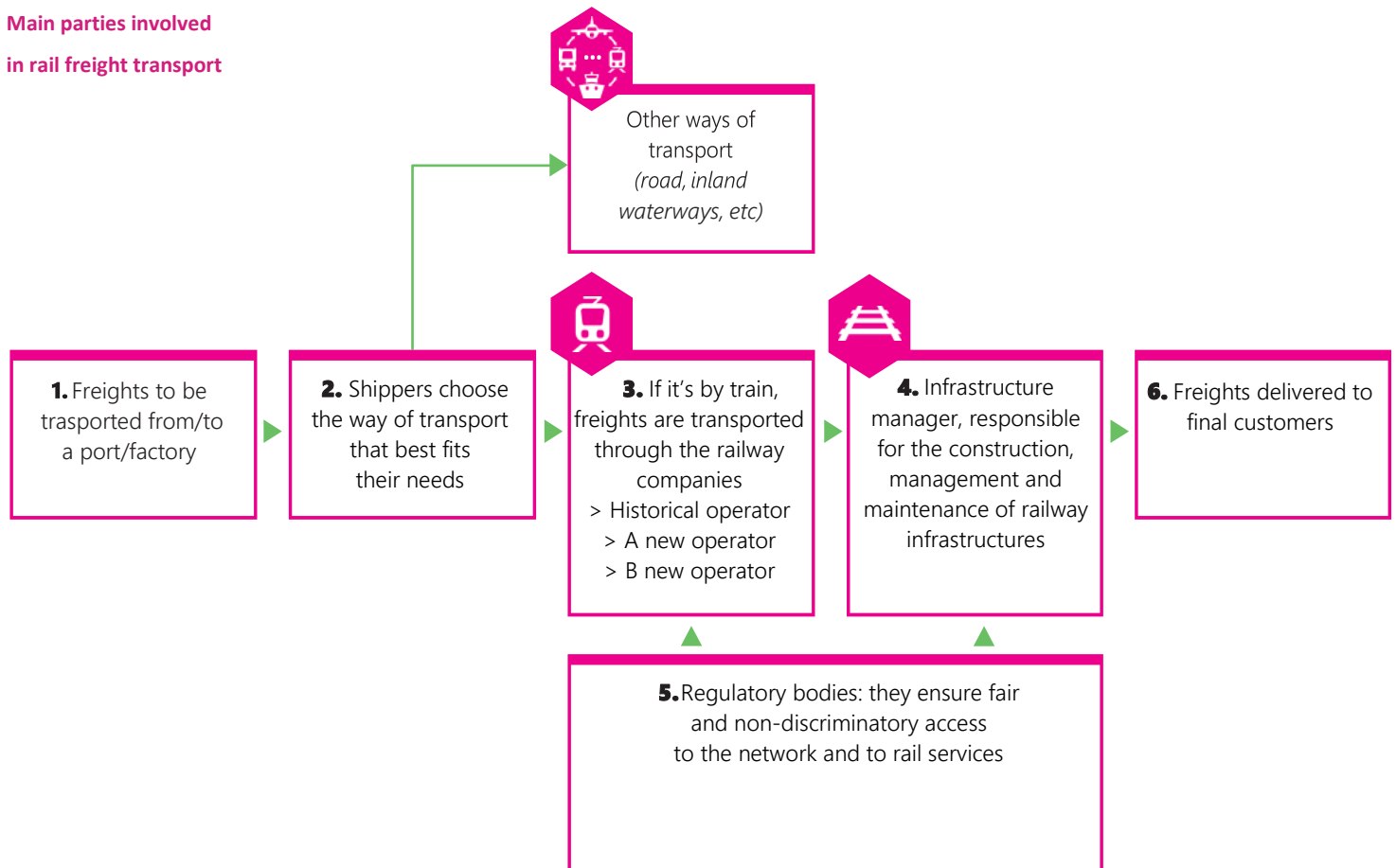
*High quality standard is reached by fully complying with the Laws and Regulations concerning the quality of the combined transport services that Lotras carried out, by paying great attention to the safeguard of the integrity of the products transported and of its hygiene and salubrity, and the safety of the railway vehicles used for the intermodal transport and on the maintenance-related processes of them.*

*Furthermore, Lotras is aimed at safeguarding the environment, by fully complying with the requirements of social responsibility, risk preventions, responsibility for the protection and the safety and health on work places for each employee or person involved in the Company.*

*Lotras is respectful and meets the standards of legality according to the implementational Regulation concerning the legality rating that it requested and received a high recognition and works by fully respecting the adoption of an organisational anticorruption model taking into account the Company's social responsibility.*

Lotras, thanks to new planning processes concerning the transports that meet the national needs and the priorities aimed at facing the new challenges of the Country, promoting the development of the supply-related system for a smart, sustainable and, for a certain point of view, revolutionary mobility of the goods.

**Main parties involved  
in rail freight transport**



The RUs are making a horizontal integration process of the supply chain of the transport by switching from a railway-related logic to a system-related logic, and in order to do that, it is important to have an overall view also of the infrastructures.

As concrete answer to the closure of the disused public freight yards, which are abandoned on all the national network, LOTRAS created a wide logistic hub for the road-railway interchange, creating, by using exclusively its own resources, a structure at the service of a wide, international user base. The equipped platform of Incoronata has become over the years a strategic structure aimed at consolidating and developing all the territory, since it is functional to the widest industrial provincial area and supports the territory.

The linking element for the already existing Tyrrhenian-Adriatic connections, of commercial junction for the entire Foggia Province, from the North of Bari to Melfi area, from Benevento area to Molise, on the Adriatic railway axis as said which concern the "Scandinavian-Mediterranean" corridor, as well as those of adduction to the Corridor itself.

Lotras initiative fills the considerable disparity under the profile of the quality and availability of railway

infrastructures that respect the requirements of interoperability by thinning the bottleneck among the most and less developed regions and boost and support the standards of the transport already implemented in some European States: trains which weights from 2,000 tons, railway line module of 750 ml, suitable shape for the transit of the trucks and of the trailers by train.

It is evident how Apulia Region suffers from the drama and the consequences of the isolation, as well as other geographical areas of Italy, and it is, therefore, one of the reasons, for which the new planning of the European funds, gives to Apulia Region conspicuous economic energies aimed at relaunching the investments in the infrastructures, already considered as support.

The limited capacity of the railway network entails reduced commercial velocity, both for the longitudinal trajectories and transversal, in addition to which there is also the impossibility for the shapes of the trucks to transit.

The railway terminal of Incoronata is fully operative, main Lotras Hub. Here there are all the fundamental services, including those administrative and develops itself on surface of 70,000 square meters, near to the big arterial road, among which A14 motorway.

The handling service of the trains is managed by Lotras' locomotors equipped according to the ANSF Technical Decree 1/2015 and licensed train drivers and manoeuvrers, within a structure that has rail for over 8 km, with direct links to the line, on which it has a branch line which must comply to the European standard.

The areas of the terminal are divided into wide areas - on different independent service areas - for the loading/unloading of the trains, equipped with forklifts and reach stacker for the handling of containers, two areas for the intermodal, one for the washing, one rail for the storage, for refuelling of the means of manoeuvre and little maintenance, a building with offices, a warehouse for the spare parts change for the railway wagons.

All these areas, including the branch line for giving and taking trains, are under video surveillance 24/7.

The strong automation capability of the terminal, which is useful for expanding and increasing the efficiency in the distribution of goods, is in line with the various Territorial Development Programs. Let's not forget, furthermore, the connection that the rail terminal can have with Apulia and Campania port system.

Further projects, together with a constant commitment of LOTRAS to continuously improve the process management system, are in line with the objectives of the Strategic Infrastructure Development Plan and of the Regional Logistic Platform, PUGLIA CORSARA, with the port of Taranto, Bari Airport and the Apulia Regional Interporto and are a concrete and necessary response to the further growth of the Regional Logistics Platform and to the satisfaction of the real goods trade in the region.

More and more, today we think about transport policies scheduling and planning system, which logically has to integrate road, rail, port and dry port infrastructure.

The quality of the organizational models adopted and the processes developed to deliver services is an essential part of this strategy.

It is therefore up to LOTRAS's policy to provide services that would fully meet the needs of customers, that would not affect the environment and would not cause damage to people.

Within this policy, LOTRAS has achieved the certification of an integrated management system complying with the various reference regulations:

- Quality UNI EN ISO 9001;
- Environment UNI EN ISO 14001;
- Occupational Health & Safety UNI ISO 45001;
- Social Accountability International SA 8000;
- The implementing Regulation (EU) no 779/2019 concerning the maintenance of railway vehicles;

- Adoption of its own organisational model according the Decree Law 231/2001;
- Maintenance of the legality rating assigned to AGCM (Authority Garante della Concorrenza e del Mercato – Italian Authority Ensuring the Competition and the Market) for the commitment and promotion of the legality.

Every day Lotras commits itself to:

- develop a continuous improvement of the services and company's processes, where technically and economically possible, aimed at satisfying the client, safety of the staff, environmental effects and optimising the costs;
- raise human resources' awareness about the necessity to respect the needs of the clients, which is a condition for the growth of the Company. For this purpose, the continuous training and the sharing of the pathway to be taken are strategic both for the communication with their collaborators, both as an update and captivating tool. offering workers the availability of necessary means;
- offer to the workers employed the availability of resources needed and suitable to the growth and development of the Company;
- respect and satisfy the requirements of the laws, regulations, ethic codes of behaviour approved, corporate policies, codes of operative good practise concerning the services provided and the environmental and health & safety aspects of the Company;
- adopt the technological processes that have less environmental impact with optimised technical and economic solutions;
- assess and keep under control the environmental effects deriving from the products and productive activities and adopt management procedures aimed at ensuring that the facilities and processes offer the best protection of the environment and people;
- train all the staff in order to encourage any initiative aimed at safeguarding the environment and social-responsibility-related themes;
- hinder and impede the employment of underaged workers by the creation of an action plan which is aimed at detailing the procedures that Lotras would implement in case of it finds out about this practise during its activity and/or those concerning the suppliers;
- always ensure a safe and healthy workplace for each employee;
- ensure that the management system of the working time, disciplinary procedures and salary complies with the legislation, Italian collective employment agreements in force, trade-union-related agreements and sector-related standards;
- ensure the freedom of association and the right of collective negotiation;
- inform and raise all collaborators' awareness about the Company's risks and safety of all workers;
- train and update periodically the staff taking into account their job;
- ensure the use of the means, machinery and equipment, that all the workplaces, operative methods and organisational aspects are respected in order to safeguard the health of workers, third parties and the community where the Company works;
- promote the cooperation and solidarity among the different Company's resources, the collaboration with entrepreneurial organisations and external bodies;
- privilege preventive actions and internal survey in order to safeguard the security and health of workers, to reduce effectively the probability that accidents, injuries or other non-conformities occur;
- adopt anticorruption protocols that fully comply with the organisational model adopted under the Decree Law 231/2001 and prevent any form of crime against the environment and security;
- ensure the correct application of the HACCP system, in risk assessment and in the monitoring of the critical points, in order to ensure the safety and the quality of liquid food transported;
- improve the relations with the different parties of the food supply chain, through a process of definition of

“common” standards, procedures and methodologies and practices generally accepted and applied, in order to increase continuously the food safety level of food products by the producers of raw material up to the final consumer;

- expand the market of virtual interest for the Company, since the development and the certification of systems and processes related to the Food Health allow to go beyond the entrance barrier in the markets/sectors/business by increasing the market share;
- increase the awareness of the served and virtual Market, improvement of the safeguard of the trade mark and improvement of the communicative efficiency activating the process of diffusion of the results and goals reached by the development and the consolidation of the Management System for the food Safety;
- Update and improve the efficacy of the Quality System by the processes and requests of the new European regulations 2019/779 of 16<sup>th</sup> May 2019 that abrogated the regulation 445/2011 of 10<sup>th</sup> May 2011 (E.C.M. Entity in charge of maintenance);
- update periodically the system concerning the analysis of performances of the security and for the assessment of risks for the use of railway vehicles maintained in order to report, manage, analyse and communicate to the stakeholders the results of the maintenance;
- audit periodically the qualified workshops so that they can preserve high standards and in line with the maintenance-related safety;
- that is to say, it commits itself to develop and implement the Company’s maintenance-related system and keep improving the efficacy.

Every year, the executive management defines and shares the goals for the continuous improvement of the performance for the management of the quality, policy for the safeguard of the environment, social responsibility and health and safety on the workplace, legality and continuous learning in virtuous circles.

The purpose of the safeguard of the environment and of the respect of the safety requests, in accordance to the scientific and technological progress, involve and concern all the activities, processes, services carried out and supply of goods and services.

Lotras implemented and adopted an organisational model for the management and check aimed at preventing the risks for the administrative responsibility enshrined in the Decree Law n. 231/2001. The Company Management ensure that the policy is conveyed to all the direct staff and at the external resources involved in the company’s process and is available to provide it to whom that inside and outside of the company request.

The management must convey this policy and make sure it is understood and promoted in order to have the support, and involvement of all the staff of the company.

Lotras, in order to ensure to the parties involved to contribute actively to the improvement of the integrated management system, created a system of communication for the management of reports concerning the application of the SA 8000 norm.

The ethical complaint is issued and available for all the parties interested to the “LOTRAS S.r.l.” Social Responsibility System in order to report possible disruptions reported concerning the activities carried out.

These complaints can be sent anonymously straight to SGS Certification Body.

- E-mail: [sa8000@sgs.com](mailto:sa8000@sgs.com)

These complaints can be sent anonymously straight to SGS Certification Body.

- E-mail: [saas@saasaccreditation.org](mailto:saas@saasaccreditation.org)
- These complaints can be sent anonymously straight to SGS Certification Body: [odv@lotras.it](mailto:odv@lotras.it)

Foggia, 22/04/2021



Logistics,  
Technology,  
Ecology!

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[www.lotras.com](http://www.lotras.com)





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